

Message Text

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PAGE 01 BUCAR 01245 111220Z

73

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 111000Z MAR 76
FM AMEMBASSY BUCHAREST
TO ALAN BLOCK
FRANKLIN SQUARE OVERSEAS INC
17-19 WASHINGTON AVENUE
TENAFLY, NEW JERSEY 07670
TEL (201) 569-2500
INFO SECSTATE WASHDC 6921
USDOC WASHDC

UNCLAS BUCHAREST 1245

E.O. 11652: N/A

TAGS: BDIS RO

SUBJECT: TRADE DISPUTE: FRANKLIN SQUARE VS ILEXIM

REF: BLOCK TELEX MARCH 10

I MET WITH IONAS MARCH 9 UPON HIS RETURN FROM AN OVERSEAS TRIP. HE HAD ONLY JUST RECEIVED A TRANSLATION OF YOUR FEB 13 RESPONSE. ALTHOUGH I EXPLAINED TO HIM AGAIN THAT THE ORIGINAL SUBSCRIPTION ORDERS WERE BASED UPON ADVANCE PAYMENT, REGARDLESS OF DELIVERY, ILEXIM IS NOW QUIBBLING THAT MANY OF THE MAGAZINES WERE NOT DELIVERED WHICH YOUR RECORDS INDICATED HAD NOT BEEN CANCELLED. HE DID NOT REJECT IN PRINCIPLE THE PAYMENT OF CANCELLATION FEES, BUT WAS STRUCK BY THE VARIETY IN AMOUNTS INVOLVED, AND FEELS HE NEEDS AN EXPLANATION. MEANWHILE, HE PROMISED TO MAKE A PAYMENT FOR THOSE MAGAZINES WHICH WERE IN FACT DELIVERED IN FULL DURING 1975. IONAS EXPECTED THAT A REVIEW OF THEIR RECORDS WILL BE COMPLETED BY MARCH 15 AND THAT HE WILL BE ABLE TO MAKE AN IMMEDIATE PAYMENT AMOUNTING TO ABOUT \$3000. THIS WILL NOT REPEAT NOT PRECLUDE ADDITIONAL PAYMENTS LATER, ONCE THE STATUS OF PARTIAL SHIPMENTS IS CLARIFIED. IN EVERY CASE IN WHICH A SUBSCRIPTION COULD NOT BE CANCELLED, IONAS SAID HE IS WILLING TO PAY IF YOU CAN DELIVER THE MAGAZINES. HE PROMISED TO WRITE YOU DIRECTLY TO THAT EFFECT NEXT WEEK. WHILE I REALIZE THIS IS UNCLASSIFIED

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NOT THE RESPONSE YOU WANTED FROM ILEXIM, I DID NOT DISCOURAGE

IONAS FROM MAKING THE PARTIAL PAYMENT, AND I HOPE THE REMAINING
BILL WILL ALSO BE PAID. REGARDS, HENRY CLARKE.
BARNES

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NNN

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